

1940 – 2019

**SAN JOAQUIN VALLEY HAY GROWERS ASSOCIATION**

**RICK STAAS, PRESIDENT/CEO**

**Main Office: P.O. Box 1127, Tracy, CA 95378-1127**

**209/835-1662 fax: 209/835-0719**

**TRACY/WESTSIDE DISTRICT**

**Leonard Mello**

**209-610-9565**

**Jerry Semone**

**209-481-9151**

**CENTRAL/DELTA DISTRICT**

**Leonard Mello**

**209-610-9565**

**Jerry Semone**

**209-481-9151**

**NORTHERN DISTRICT**

**Mike Tenete Jr.**

**209-480-6459**

**Jerry Semone**

**209-481-9151**

**LOS BANOS/DOS PALOS DISTRICT**

**Norman Beach**

**209-610-9568**

**Chris Menezes**

**209-587-1962**

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**P.O. Box 1127 Tracy, Ca. 95378-1127**  
**209-835-1662**

**\$9.00 Retained for operating costs.**  
**Unused portion returned annually following March audit.**

**\$2.00 Secondary revolving account for losses and other contingencies.**  
**Unused portion returned on five-year basis in January.**

**2% Capital Revolving Fund – Returned on five-year basis in January.**

**Actual Audited Cost per ton: FY 2017/2018 - \$6.50/ton, balance returned to grower**  
**FY 2018/2019 - \$6.40/ton, balance returned to grower**

- 1. There is no charge for joining The Association.**
- 2. Growers are paid twice monthly. Payments for hay sold and hauled by the 15<sup>th</sup> of each month are made on the 1<sup>st</sup> of the succeeding month. Payments for hay sold and hauled between the 16<sup>th</sup> and the end of the month are made on the 16<sup>th</sup> of the succeeding month.**
- 3. The Association guarantees payment for all hay sold. Individual growers will not suffer losses from uncollected debts.**
- 4. Members must market all hay products through the Association for a period of two years. After two years, they may withdraw from the Association during the month of February.**
- 5. Advances are available at 1% above The Association's borrowing costs.**
- 6. Growers may be advanced up to \$30.00 per ton as soon as hay is in the stack and covered by insurance. (Advance rates set annually)**
- 7. Separate share account checks are mailed directly to landlords.**
- 8. The member always retains the right to hold his hay off the market for a later sale in anticipation of a better price. Each lot of hay is sold on its own merit. The Association does not pool hay.**
- 9. Current and reliable market information is available to members at all times.**
- 10. Growers may purchase alfalfa seed through The Association and deduct the cost from production proceeds. (Subject to Board approval)**
- 11. Cooperative marketing has stabilized the hay market for over 79 years.**