

**SWVHJA**  
**Profit & Loss**  
**December 2016 through November 2017**

|                            | Dec '16 - Nov 17 |
|----------------------------|------------------|
| <b>Income</b>              |                  |
| _Intlnc                    | 1.99             |
| <b>2016 Year End</b>       |                  |
| Dress sheets               | -460.00          |
| Medal fee                  | 20.00            |
| 2016 Year End - Other      | -833.50          |
| <b>Total 2016 Year End</b> | -1,273.50        |
| <b>2017 Year End</b>       |                  |
| Dress Sheets               | -1,333.94        |
| Medal fee                  | 865.00           |
| ribbons                    | -1,559.52        |
| Show application fee       | 750.00           |
| 2017 Year End - Other      | -40.00           |
| <b>Total 2017 Year End</b> | -1,318.46        |
| <b>Annual Show16</b>       |                  |
| Awards                     | -116.00          |
| Entries                    | 345.00           |
| Printing                   | -10.53           |
| Sponsor                    | 1,000.00         |
| <b>Total Annual Show16</b> | 1,218.47         |
| <b>Annual Show17</b>       |                  |
| Awards                     | -2,784.52        |
| Entries                    | 81,709.00        |
| Facility                   | -35,900.24       |
| Flowers                    | -1,600.00        |
| Food                       | -3,997.60        |
| Hospitality                | -793.78          |
| Motel                      | -4,118.15        |
| Officials                  | -4,880.50        |
| Per diem                   | -1,870.00        |
| Postage                    | -499.45          |
| Printing                   | -491.75          |
| Radios                     | -700.00          |
| Sponsor                    | 11,661.01        |
| Sponsor gifts              | -1,713.83        |
| Staff                      | -22,425.64       |
| Supplies                   | -221.53          |
| Vendors                    | 450.00           |
| Annual Show17 - Other      | -368.50          |
| <b>Total Annual Show17</b> | 11,454.52        |
| <b>Annual Show18</b>       |                  |
| Facility                   | -500.00          |
| <b>Total Annual Show18</b> | -500.00          |
| <b>Bonus</b>               | -2,000.00        |
| <b>Membership16</b>        |                  |
| Junior                     | 35.00            |
| <b>Total Membership16</b>  | 35.00            |
| <b>Membership17</b>        |                  |
| Farm                       | 305.00           |
| Horse recording            | 2,850.00         |
| Junior                     | 3,570.00         |
| Life                       | 900.00           |
| name change/owner transfer | 175.00           |
| Senior                     | 5,540.00         |
| Membership17 - Other       | -10.00           |
| <b>Total Membership17</b>  | 13,330.00        |
| <b>Returned Check Fee</b>  | 25.00            |
| <b>Total Income</b>        | 20,973.02        |

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 December 2016 through November 2017

|                            | Dec '16 - Nov 17 |
|----------------------------|------------------|
| <b>Expense</b>             |                  |
| Bank Charge                | 105.50           |
| Banquet16                  |                  |
| Attendees                  | -6,855.00        |
| facility                   | 1,300.00         |
| Food                       | 5,884.15         |
| postage-printing           | 301.56           |
| Banquet16 - Other          | 751.42           |
|                            | 1,382.13         |
| Total Banquet16            | 1,382.13         |
| Board meeting              | 462.48           |
| Donation                   | 100.00           |
| Dues and Subscriptions     | 325.00           |
| Exec Secretary Salary      | 6,600.00         |
| Gifts Given                | 64.65            |
| Insurance, Bus             | 675.00           |
| Internet Access            | 1,534.37         |
| Junior Scholarship         |                  |
| Silent auction             | -500.00          |
| Junior Scholarship - Other | 1,000.00         |
|                            | 500.00           |
| Total Junior Scholarship   | 500.00           |
| Licenses and Permits       | 35.00            |
| Misc                       | 125.00           |
| Miscellaneous, Bus         | -246.00          |
| Office space               | 6,000.00         |
| Office Supplies            | 821.89           |
| Postage and Delivery       | 152.86           |
| Refund                     | -15.10           |
| Returned Check             | 375.00           |
| Sales Tax                  | 12.93            |
| Shipping                   | 157.48           |
| Subscriptions              | 69.99            |
| Tax, Business              |                  |
| CPA Fee                    | 1,120.00         |
|                            | 1,120.00         |
| Total Tax, Business        | 1,120.00         |
| Tax, Payroll               |                  |
| Fed                        | 517.45           |
| Fed Unemploy               | 9.90             |
| Medicare                   | -95.76           |
| SDI                        | 7.11             |
| Soc Sec                    | -409.20          |
| State                      | -0.01            |
|                            | 29.49            |
| Total Tax, Payroll         | 29.49            |
| Utilities                  |                  |
| Telephone                  | 1,174.41         |
|                            | 1,174.41         |
| Total Utilities            | 1,174.41         |
| Void check                 | 0.00             |
| Website Hosting            | 300.00           |
| Yearbook 17                |                  |
| Postage                    | 583.40           |
| Printing                   | 1,331.07         |
| Yearbook 17 - Other        | 850.00           |
|                            | 2,764.47         |
| Total Yearbook 17          | 2,764.47         |
| <b>Total Expense</b>       | <b>24,626.55</b> |
| <b>Net Income</b>          | <b>-3,653.53</b> |