Organic Farmers of Michigan L.L.C
Marketing Release
October, 2026

After reviewing sales information, we have these prices to report as marketing recommendations:

Prices for Certified Organic commodities cleaned or bin run weight, and FOB farm or cleaning facility.
*Actual Prices received within range listed.

Navy Beans	.67-.70/lb*	SWWW Food Grade	12.00-13.00/bu*
Black Turtle Beans	.67-.70/lb*	Soft Red Winter Wheat	10.00-11.00/bu*
Pinto Beans	.67-.70/lb*	Hard Red Spring Wheat	14.00-17.00/bu
Great Northern Beans	.87-.92/lb	Spelt (whole)	.25-.30/lb
Small Red Beans	.72-.82/lb	Spelt (dehulled)	.50-.65/lb
Dark Red Kidney Beans	1.15-1.25/lb	Oats	4.50-5.50bu*
Light Red Kidney Beans	1.15-1.25/lb	Barley	7.50-9.50/bu*
White Kidney Beans	1.20-1.25/lb	Rye	12.00-14.00/bu
Feed Soybeans & Splits	21.50-21.80/bu*	Medium Red Clover Seed	2.25-2.75/lb
High Protein Clear	27.50-28.00/bu*	Corn	10.34-11.32/bu*
Low Protein Clear Hylum Soybeans	23.50-25.00/bu*		
Feed Grade Wheat	10.39—10.59/bu*	Hay-minimum 140 RFV	180.00-220.00/ton*
		Milk	38.00-43.00/cwt*

- Transitional/non-GMO-on selected crops 75% of above prices.
- Above pricing for quantity orders. For small or special orders pricing may increase. Note that these are only recommendations. Prices may change in different geographical areas because of shipping costs, demand or market base.
- A marketing cost of 5% should be expected.
- There are several terms that we should define to help establish common ground ideas.
- Prices Received: These are prices received by willing sellers/growers from willing buyers.
- Parity Prices: In 1910 to 1914 the American Farmers made a wage equal to his city cousins wage.
- The organic market has established standards on the quality and purity of each commodity. Therefore, each product must be in a clean marketable state.
- If we, as farmers, do not establish our own prices, it will be done for us and not to our benefit. We will be glad to add any commodities to this list after reviewing your sales information and recommended prices.

If we work together at maintaining a high standard of production and pricing we will be able to maintain a true sustainable agriculture. In the future we also need to have a strong base of added value to our raw products, such as marketing our own flour, bean soups, and sprouts. This will help us keep market share and more of the market dollars in our local communities.