

FOR IMMEDIATE RELEASE

The Chamber partners with NXG International to offer its members among the lowest credit card processing fees in the nation

July 15, 2014 – Saint John - The Saint John Region Chamber of Commerce (The Chamber) today announces a new partnership with NXG International Payment Services to provide Chamber members with a full range of cost-effective and productivity-enhancing payment solutions, including some of the lowest credit card processing fees in the country.

Company	Visa Transactions	MasterCard Transactions
The Chamber & NXG International	1.54%	1.59%
CFIB ¹	1.56%	1.61%

“We recently strengthened the voice for business in the Saint John region by partnering with our sister business associations,” says David Duplisea, CEO of The Chamber, “and now, by working with NXG International, we are pleased to strengthen our members’ ability to save money. Payment processing fees is an issue for many of our members, so we are pleased to be able to leverage our 1,000-member strong network to help our members improve operations and lower their overall processing costs.”

NXG International has more than a decade of experience in delivering complete payment processing solutions to businesses, government entities and nonprofit organizations throughout the world. That experience spans all types of industries. They deliver focused solutions and support that enable their customers meet specific challenges. “NXGEN is excited to work with The Saint John Region Chamber. Like us, they are continually looking for programs that will benefit members, which makes this an ideal partnership. We know what knowledgeable sales and customer service can do to help members advance their business goals and we are absolutely focused on bringing that insider perspective to The Chamber,” added John Barrett, President – North America, NXG International.

“It’s more than just great rates,” says Andy Lodge, Chair of The Chamber. He explains, “The local service levels and competitive rates we were able to negotiate on behalf of our members is stronger than any single small or medium sized business owner could have hoped to achieve. That is the power of the network.”

¹ Source: CFIB website, July 15, 2014 - <http://www.cfib-fcei.ca/english/article/5818-preferred-cfib-rates-payment-processing-chase-paymenttech.html>

About NXG International Payment Services

NXG International, with merchants in more countries than any other Merchant Service Provider (MSP), is Elavon's number one ranked MSP. Founded in 2002, NXGEN's 40% y-o-y growth is the result of continually offering clients innovations that matter. Scale, strength and security mean NXG International merchants around the world benefit from single platform execution, a full suite of integrated products, value-added servicing, seamless merchant experience, depth management reporting, plus multi-billion dollar rate clout.

At NXG International we treat our customers, our partners, and our suppliers with Absolute Integrity, reciprocal Respect, and Excellence.

About The Saint John Region Chamber of Commerce

The Saint John Region Chamber of Commerce is a nationally accredited business organization dedicated to fostering an economic climate that enhances growth, prosperity, and an improved quality of life in the community. With more than 1,000 member businesses, representing the interests of 37,000 people, The Chamber is a dynamic advocate and the principal voice for the business community of Greater Saint John. It offers a variety of programs, activities, services, and networking opportunities designed to enhance the business prospects of members and the overall business climate of the area.

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