



CERTIFIED
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Re: Lauderdale Pathology

August 19, 2019

To Whom it May Concern:

I have been asked to briefly comment on our experience with an "in office pathology lab" in partnership with Lauderdale Pathology, and I am happy to do so.

As a rapidly growing practice covering three counties in South Florida, we are always looking for opportunities to provide more comprehensive, high-quality services to our patients. Our "in office pathology lab" has been an awesome addition as it allows us to more rapidly diagnose skin cancer and other conditions which might otherwise have been delayed. The lines of communication with our pathology medical director and resulting professional collaboration are much fluid than that which we've experienced with outside lab vendors. Awareness within our medical and support staffs, and even patient population, are heightened considering pathology services take place under the same roof. This is especially important considering skin cancer effects 20% of the population at some point in life, not to mention nail fungus being present in approximately 50% of people over 70.

The level of professionalism that we've experienced with Neil and his team at Lauderdale Pathology is second to none. They are refreshingly responsible and reliable. Further, Neil's style is that of a true business partner, always looking for opportunities to help our practice become more successful, whatever the case may be. From the set-up of the lab, to the CLIA certification process, to implementing policies and procedures and follow through on reporting, there has never been a single ball dropped. I only wish all business relationships were as seamless and fruitful.

In short, I highly recommend an "in office pathology lab" with Lauderdale Pathology, without reservation. Please contact me with questions or for any additional information.

Best regards,

Kyle J. Kinmon, DPM, FACFAS

Advanced, Comprehensive Conservative and Surgical Treatment of the Foot, Ankle and Lower Leg