

Mobility Sales English and Language MI60 Representatives in Birmingham & Richardson AVP - Woolverton



INCENTIVE PERIOD: October 1-31, 2022

CONTEST SPONSOR: AT&T Services, Inc.

In addition to the Compensation Plan, Mobility Sales MI60 Representatives can earn Awards with the following incentives:

Center-level Posted Net Wireless Voice Sales Attainment*	Payout**
120%+	6500 FAME Points or \$325
110-119.99%	3500 FAME Points or \$175
105-109.99%	1500 FAME Points or \$75

**Qualifier: 15%+ Center-level Next Up

*Payout ranges are calculated individually, are not retroactive, and do not stack with each other.

Posted Net Wireless Voice sales attainment (KPI# 10277) results from MyResults. [Next Up %](#) results from PowerBI. Incentive Team will track/fulfill monthly incentive and will submit awards for input into FAME on or about 28 days after the end of the contest period. The employee must be active in an eligible position with the Mobility Customer Service Centers organization during the performance month. This program is a discretionary bonus and is not a contract. No particular payout amount is promised or guaranteed. The Company reserves the right to change, amend, modify or delete/eliminate this program or reduce payouts at any time, including changes required to comply with applicable law. The award is not earned until paid, unless prohibited by state law. This Contest is designed, in part, to provide incentive for continued employment until the payout date of the award. Participation in the program is strictly voluntary. All regional incentive requirements, applicable tax procedures and incentive guidelines apply to this program. The FAME Program Terms & Conditions also apply. Questions? Please ask your Manager to submit an inquiry through MyTickets.

20 FAME Points = \$1

See full FAME Program Terms & Conditions applicable to all incentives by clicking on the "FAME Terms & Conditions" link on the FAME site. (<https://fame.att.com/terms>)