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**V**ision**+O**pportunity**+S**upport**=S**uccess

Learn more, meet the team, get tips and ideas, see upcoming events:  [**www.vossteam.com**](http://www.vossteam.com/)

Have you joined our facebook group?  [**www.facebook.com/groups/VossAvonTeam**](http://www.facebook.com/groups/VossAvonTeam)

Please join us for our daily chats:

Monday, Wednesday (SPANISH ONLY), Friday at 12 noon EST

Tuesday, Thursday 8 pm EST

Join us by phone: 646-558-8656 or 408-638-0986

Or via Internet: **www.zoom.com**

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| A publication for the members of the VOSS Team, AVON Independent Sales Representatives |

**Campaign 18**

**New Representative Recognition**

**40% Discount Incentive**

**Congratulations to all our**

**BONUS PRODUCT BUNDLE RECIPIENTS!!**

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| --- | --- |
| Name | State |
| CECILIA CHICAS | MD |
| GLENDA GILLIAM | VA |
| JONI CECIL | KY |
| JULIE HOLDER | TN |
| KATRINA BOWDEN | NC |
| KELLY FLOHR | PA |
| KIMBERLY HURD | NC |
| MARILYN HOETH | TX |
| STACIA SECREST | OH |
| VILMA RIVERA | FL |

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**FIRST EIGHT ORDER RECOGNITION**

**FREE SAMPLE BUNDLES!!**

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| **Sample Bundle 1** |   | **Sample Bundle 2** |
| Name | State |   | Name | State |
| ALEYDA MIRANDA | VA |   | ALESIA SHEPHERD | TN |
| BEATRIS LOZANO | PA |   | AMANDA LEONARD | NC |
| CANDICE HAGA | VA |   | ANNEKIRSTIN GOETZ | NC |
| CAROL BANCROFT | TX |   | CAROLYNN C YOUNG | NC |
| CYNTHIA BOND | TN |   | CHRISTEL ARCHER | VA |
| DAWN HANES | GA |   | CHRISTY DAUGHERTY | IN |
| DEEDRA SCHNEIDER | MO |   | DEANNA SENNIT | NJ |
| DONNA HUNT | NC |   | DIANA ROBLES | OH |
| DONNA SMITH | KY |   | JACQUELINE MCCALE | MO |
| ELLA YOUNT | NC |   | KATHERINE REALPE | MD |
| ERIKA HIGGS | TX |   | KIARA MOSS | TX |
| ERIN BROOKS | SC |   | LESLIE HULBERT | NC |
| FRANCES GLASS | NC |   | LESLIE MULL | NC |
| HAYLEY WRIGHT | TN |   | LINDA KING | MD |
| HELEN TANWANI | MD |   | MELISSA DINUCCI | ID |
| JANETH SALMERON | NC |   | OLIVE TOUKAM | NC |
| JOY TYSON | TX |   | SANDRA WEEKES | GA |
| KALISHA BURNEY | NC |   | SUE WHITE | TN |
| KAREN IDEN | FL |   | VANESSA HUGLEY | GA |
| KAREN LONGSHORE | SC |   | WENDY DIAZ | DE |
| KAREN RIVERA | SC |   | YAMILET RODRIGUEZ | FL |
| KATHERINE IBARRA | NJ |   | YARA PINA | TN |
| KELLY SETTLEMYRE | NC |   | **Sample Bundle 4** |
| KIMBERLY WHITE | VA |   | Name | State |
| MEGAN CHEGUS | NC |   | ALMA HERNANDEZ | NC |
| MICHELLE RUIZ | PA |   | APRIL VARNADORE | SC |
| MIRANDA BECK | SC |   | BRIGITTE DOUGLAS | SC |
| NERISSA TAYLOR | GA |   | CECILIA CHICAS | MD |
| PAMELA MOSS | SC |   | EMILY NUGENT | IN |
| PANTHIER DOBBINS | GA |   | GLENDA GILLIAM | VA |
| SHERMEGAN BELL | SC |   | JONI CECIL | KY |
| STEPHEN DAVIS | AL |   | JULIE HOLDER | TN |
| TERESA M HERNANDEZ | OH |   | KATRINA BOWDEN | NC |
| VERONICA GARCIA | PA |   | KELLY FLOHR | PA |
| VERONICA PAGAN | CT |   | KENIA LARROY | FL |
| YARENI AGUERO | FL |   | KIMBERLY HURD | NC |
| YOSLYN TORRES | NC |   | LIZMELIE MARTINEZ | FL |
|   |   |   | MARILYN HOETH | TX |
|   |   |   | MISTY VOSSLER | FL |
|   |   |   | PATTIANN BROWN | PA |
| **Sample Bundle 3** |   | STACIA SECREST | OH |
| Name | State |   | TINA GANTZ | PA |
| ANA MERCADO | MD |   | TRACY LEHR | IL |
| CAROLINA VASQUEZ | IL |   | VILMA RIVERA | FL |
| CHERYL HENDERSON | TN |   | YOLANDA ROGERS | TX |
| DEBORAH WATTS | SC |   | **Sample Bundle 5** |
| JACKELINE MEDINA | PA |   | Name | State |
| JOANNE LANIGAN | NC |   | ASHLAND ENGLISH | AL |
| JUANITA THREADGILL | NC |   | BRITTANY GRANT | TN |
| JULIE ALGER | NC |   | CHERE CORBETT | TX |
| KEVIN REINHARDT | KY |   | OLIVIA THURMOND | SC |
| LACHANDRA WILLIAMS | SC |   | PAULA HARMER | CA |
| LETICIA GUEVARA | MD |   | RACHEL SEGERT | TX |
| LORI DIXON | TN |   | RYMANDA JENKINS | TN |
| MARIA TAPIA | MI |   | SARAH LEMONS | TN |
| MARTHA JOHNSON | KY |   | TANYA CLARK | IN |
| MORGAN RENFROW | NC |   | TRACY WASHBURN | MO |
| ODILY TORRES | NC |   | **Sample Bundle 7** |
| PATRICIA TAYLOR | CO |   | Name | State |
| PETRA DEVIGNES | NY |   | CHRISTINA BLUDSWORTH | AL |
| RITA HAFNER | SC |   | IRYNA NYEMTSOVA | KS |
| RUTH SEPULVEDA | FL |   | IVONNE APONTE | FL |
| SARAH CAREY | ME |   | JANICE BLACKMON | AL |
| SOANY VARGAS | PA |   | JENNIFER NEAL | TN |
| TANYA CHANDLER | NC |   | LYNN MASHBURN | GA |
| VERONICA SCHWEITZER | VA |   | NANCY BULLIS | FL |
| VICKY OUSLEY | IN |   | NIKKI MATEO | NC |
| WHITNEY WIDNER | GA |   | ROSEANN CARROLL | TX |
|   |   |   | TAMMY HOLLAND | VA |
|   |   |   | TAWONA SWINK | NC |
|   |   |   | **Sample Bundle 8** |
| **Sample Bundle 6** |   | Name | State |
| Name | State |   | AMANDA LEWIS | KY |
| DENA WRIGHT | GA |   | ANABEL MEJIA | NC |
| MEARL ROBINSON | AR |   | ANNETTE GIZA | NC |
| NANCY BUCHANAN | NC |   | CARLA FARANDA | NC |
| SUSAN SCHUCHARD | NJ |   | CAROLYN HIPPLEY | OH |
| SUZANNE CRUME | OH |   | CHRISTINE LEONARD | GA |
| TERESA FARMER | TX |   | LESLIE LEWIS | FL |
| VICTORIA GUFFIE | NC |   | SHANNON COOMES | KY |
|   |   |   | TRACIE SULLIVAN | CT |

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**Sales Increase**

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| **A New Representative will earn 25 points in each of his/her first four campaigns when he/she has Award Sales of $100 or more.** |
| **PRP New Representatives - 25 Points** |
| ALESIA SHEPHERD | TN |   | KIARA MOSS | TX |
| ALEYDA MIRANDA | VA |   | KIMBERLY HURD | NC |
| ALMA HERNANDEZ | NC |   | KIMBERLY WHITE | VA |
| AMANDA LEONARD | NC |   | LACHANDRA WILLIAMS | SC |
| ANA MERCADO | MD |   | LESLIE HULBERT | NC |
| ANNEKIRSTIN GOETZ | NC |   | LESLIE MULL | NC |
| APRIL VARNADORE | SC |   | LETICIA GUEVARA | MD |
| BEATRIS LOZANO | PA |   | LINDA KING | MD |
| BRIGITTE DOUGLAS | SC |   | LIZMELIE MARTINEZ | FL |
| CANDICE HAGA | VA |   | LORI DIXON | TN |
| CAROL BANCROFT | TX |   | MARIA TAPIA | MI |
| CAROLINA VASQUEZ | IL |   | MARILYN HOETH | TX |
| CAROLYNN C YOUNG | NC |   | MARTHA JOHNSON | KY |
| CECILIA CHICAS | MD |   | MEGAN CHEGUS | NC |
| CHERYL HENDERSON | TN |   | MELISSA DINUCCI | ID |
| CHRISTEL ARCHER | VA |   | MICHELLE RUIZ | PA |
| CHRISTY DAUGHERTY | IN |   | MIRANDA BECK | SC |
| CYNTHIA BOND | TN |   | MISTY VOSSLER | FL |
| DAWN HANES | GA |   | MORGAN RENFROW | NC |
| DEANNA SENNIT | NJ |   | NERISSA TAYLOR | GA |
| DEBORAH WATTS | SC |   | ODILY TORRES | NC |
| DEEDRA SCHNEIDER | MO |   | OLIVE TOUKAM | NC |
| DIANA ROBLES | OH |   | PAMELA MOSS | SC |
| DONNA HUNT | NC |   | PANTHIER DOBBINS | GA |
| DONNA SMITH | KY |   | PATRICIA TAYLOR | CO |
| ELLA YOUNT | NC |   | PATTIANN BROWN | PA |
| EMILY NUGENT | IN |   | PETRA DEVIGNES | NY |
| ERIKA HIGGS | TX |   | RITA HAFNER | SC |
| ERIN BROOKS | SC |   | RUTH SEPULVEDA | FL |
| FRANCES GLASS | NC |   | SANDRA WEEKES | GA |
| GLENDA GILLIAM | VA |   | SARAH CAREY | ME |
| HAYLEY WRIGHT | TN |   | SHERMEGAN BELL | SC |
| HELEN TANWANI | MD |   | SOANY VARGAS | PA |
| JACKELINE MEDINA | PA |   | STACIA SECREST | OH |
| JACQUELINE MCCALE | MO |   | STEPHEN DAVIS | AL |
| JANETH SALMERON | NC |   | SUE WHITE | TN |
| JOANNE LANIGAN | NC |   | TERESA M HERNANDEZ | OH |
| JONI CECIL | KY |   | TINA GANTZ | PA |
| JOY TYSON | TX |   | TRACY LEHR | IL |
| JUANITA THREADGILL | NC |   | VANESSA HUGLEY | GA |
| JULIE ALGER | NC |   | VERONICA GARCIA | PA |
| JULIE HOLDER | TN |   | VERONICA PAGAN | CT |
| KALISHA BURNEY | NC |   | VERONICA SCHWEITZER | VA |
| KAREN IDEN | FL |   | VICKY OUSLEY | IN |
| KAREN LONGSHORE | SC |   | VILMA RIVERA | FL |
| KAREN RIVERA | SC |   | WENDY DIAZ | DE |
| KATHERINE IBARRA | NJ |   | WHITNEY WIDNER | GA |
| KATHERINE REALPE | MD |   | YAMILET RODRIGUEZ | FL |
| KATRINA BOWDEN | NC |   | YARA PINA | TN |
| KELLY FLOHR | PA |   | YARENI AGUERO | FL |
| KELLY SETTLEMYRE | NC |   | YOLANDA ROGERS | TX |
| KENIA LARROY | FL |   | YOSLYN TORRES | NC |
| KEVIN REINHARDT | KY |   |   |   |

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| **Contenders\* will earn 100 points in each campaign their sales are over $400.\*Contenders are representatives that have not yet reached President's Club.** |
| **PRP-Contenders - 100 Points** |
| ALICIA NANTZ | IN |   | MARY L FORRESTER | NC |
| AMY T BOWERS | NC |   | MARYBETH FENTON | NY |
| ANA MERCADO | MD |   | MEARL ROBINSON | AR |
| ANABEL MEJIA | NC |   | PAMELA BARRETT | NY |
| ANNETTE GIZA | NC |   | PATRICIA RUFFIN | MS |
| BEATRIS LOZANO | PA |   | PETRA DEVIGNES | NY |
| BRANDI NAPIER | KY |   | RACHEL SEGERT | TX |
| BRANDY JONES | IN |   | RENEE SETTERS | MO |
| CHERE CORBETT | TX |   | ROSA A LEMUS | NC |
| CYNTHIA CESSNUN | OR |   | SANDRA WEEKES | GA |
| DEANNA SENNIT | NJ |   | SARAH LEMONS | TN |
| DEBBIE L KEZIAH | NC |   | SHIRLEY D LEONARD | NC |
| DIANNE BROOME | NC |   | STACIA SECREST | OH |
| ERIKA AGUILAR | NV |   | SUSAN SCHUCHARD | NJ |
| GUADALUPE PANCHI | NC |   | TAMRA REDDINGTON | IL |
| JANETTE BOONE | NC |   | TANYA CLARK | IN |
| JOHN WALTON | NC |   | TERESA FARMER | TX |
| JUANITA THREADGILL | NC |   | THERESA ROBERTS | GA |
| JULIE HOLDER | TN |   | TRACY WASHBURN | MO |
| KATHERINE REALPE | MD |   | VERONICA MORENO | VA |
| KELLY FARRIS | WV |   | VERONICA PAGAN | CT |
| MARY COLLINS | NC |   | WENDY DIAZ | DE |
| MARY ELDER | NC |   |   |   |

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| **Representatives who are President’s Club or higher can earn 25 Points per Campaign for every $100 sales increase over his/her prior year’s performance** |
| **Sales Increase - 25 Points** |
| GAYLE ELMERKABAOUI | SC | 275 Points |
| SHIRLEY STUART | NC | 150 Points |
| KENT PATTON | NC | 175 Points |
| ANGELA BROWN | GA | 75 Points |
| DEBBIE M BEBLER | NC | 75 Points |
| SANDY L KEARNS | NC | 75 Points |
| JOANN G OVERCASH | NC | 50 Points |
| BETTY CLARK | NC | 25 Points |
| DOUGLAS C SMITH | NC | 25 Points |
| IMOGENE GARRETT | NC | 25 Points |
| NANCY PATTERSON | NC | 25 Points |
| PAMELA GARDIN | NC | 25 Points |

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**RECRUITMENT INCENTIVES**.

 To learn how to earn points for 2016 go to [www.youravon.com](http://www.youravon.com/) and click on

Rewards and Recognition.

**Representatives will have the opportunity to receive points**

**for recruiting and building a team.**

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| **Each 1st Generation Qualified New Recruitwho meets their cumulative $100 sales goal= 50 points Congratulations to all who earned these Points!** |
| MADAI CAMPOS | NC | 200 Points |
| JOHN WALTON | NC | 250 Points |
| RENA PAGE | NC | 150 Points |
| TRACY WASHBURN | MO | 100 Points |
| JAMESETTA C ROYAL | NC | 100 Points |
| CAELIN BEETS | TN | 50 Points |
| EDNA M WELLS | NC | 50 Points |
| FREDDIE H WATSON | SC | 50 Points |
| CARMELLO BAKER | NC | 50 Points |
| RENEE SETTERS | MO | 50 Points |
| KHAULIA HUGHES | NC | 50 Points |

**Each 1st Generation Qualified New Star Promoter you develop = 100 points**

**Congratulations to all who earned theses points!**

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| RENEE SETTERS | MO |

**Pins**

**Representatives that advance their titles will receive a leadership pin from Avon.**

**Congratulations to these people!!**

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| --- | --- | --- |
| JAMESETTA C ROYAL | NC | Silver Leader Pin |
| TRACY WASHBURN | MO | Ambassador Pin |
| CAELIN BEETS | TN | Digital Pin |
| GUADALUPE PANCHI | NC | Digital Pin |

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**Rhonda & Larry Voss**

**AVON Silver Executive Leaders
Co-Author of A VIEW FROM THE TOP**

**AVON:  *Beauty with a Purpose***

***OUR PURPOSE:*  The Broad River Abundant Life Foundation**

**-- Building a Retreat Center for Victims of Domestic Violence and Abuse**

**5 Values Treasured at AVON for over 125 Years:**

**Belief, Integrity, Respect, Trust, Humility**

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| **This is the company that puts mascara on lashes and food on tables, that fights wrinkles with one hand and breast cancer with the other. That knows the value of the perfect lip , but still opens its mouth and speaks out against Domestic Violence and for women's financial independence . This is the company that not only brings beauty to doors, but also opens them. The company that supports 6 million Representatives in over 100 countries. This is Avon. The company, that for 125 years, has stood for beauty, innovation, optimism and above all FOR WOMEN.** |

**Home Office LANDLINE:  704-313-7176 (transfers to cell if away)**

**HOURS: 9-9 Eastern, 8-8 Central, 7-7 Mountain, 6-6 Pacific**

**Text Messages ONLY:  980-621-2866**

**Avon Customer Service 1-513-551-2866**

**Leadership Desk 1-800-443-2831**

**Product Info 1-800-445-2866**

**To e-mail any district manager:  District#@avon.com  example:   1111@avon.com**