Hello and a big WELCOME to the Walton Warrior’s Avon Team!!

First, allow me to introduce myself. I am Rehnea Walton and I have been with Avon for 3 years now. I love to help new representatives reach their goals. My leader Rhonda Voss is a wealth of information and support. We will use some of her resources to help you be successful in your Avon business. You are part of a wonderful team/family.

So you’ve started your Avon business – now what??  Follow the 3 easy steps below:

**Step 1.**

Register your Avon Account and set up your FREE Avon eStore. Click here: [**www.youravon.com**](http://www.youravon.com)

Click “Register” and enter the following information:

-District #:

-Your Account #:

-The last 4 digits of your Social Security number

Follow the directions for setting up your e-Store and your [youavon.com](http://youavon.com) (Representative site) account. When setting up your 24/7 e-Store you may use the pre-populated suggestion for your web address or change it to your liking.

**Step 2.**

When you have finished registering your website, the system will prompt you to log in. After you log in to your Representative site, click on “**Web Office**” (third tab from the left at the top of your home screen). You will notice your website address will appear in your **Web Office** on the right hand side of the screen.

**Next, Click on the “Social Media Center”**

This is where you will see the current offers/specials for your website. Click on one of the messages saying “I am so excited I just signed up to become an Avon Representative, check out this fantastic offer” then click into Facebook or Twitter to share with your friends and family.  When they click on the deal they will be automatically directed to your personal e-Store to place their order.

On the left hand side are all the deals and offers you can share on Social Media to drive traffic to your e-Store and boost your online sales.

Most importantly, be sure that you add yourself as a “customer” (click “Manage Your Address Book” on the Web Office page) so you will be emailed the daily e-Store special that you can forward along to all of your customers (or take advantage of yourself).

Step 3.

Begin to hand out your brochures to everyone you know (and to people you meet for the first time) and make follow up calls to collect orders.  If you got started in person you already have brochures to start passing out to everyone on your list. If you just signed up online you should receive your brochures in the mail with your starter kit within the next several days. You can also share the attached Daily Care Collection offer via e-mail and text – it’s a bundle of **6 full-size products** that everyone uses in the bathroom, and it’s **only $19.99** just for your customers because your new!

FAQs

**When will I receive my kit?**

You should receive your kit within 5-7 business days. Once you get it, please look over the materials and jot down any questions you may have. Then, please call me to let me know you have received it and so we may go over your questions and make sure you earn all the money and bonuses you are entitled to receive!

**How do I figure out what tax rate to charge?**

If you need a tax chart, simply log into [www.youravon.com](http://www.youravon.com), type in your account number and password. When your home screen appears, look for the black tab that says **MY ACCOUNT.**  Click on that tab. On the left hand side there will be a menu of options. Look toward the bottom that says TAX INFORMATION. There will be 2 more selections there for you to choose from. Select “Find my tax rate” and you will be able to successfully calculate your taxes.

**When will my orders need to be turned in?**

To find out when your orders are due, after you sign into youravon.com, click on "Key Campaign Dates" at the top right hand side of the screen, or to print a schedule of the dates to submit on-line, you can click on "Profile" at the top right side of the screen and then click on "see calendar" in about the middle of the screen. Orders are due every 2 weeks on the same day.

**How do I get Paid?**

When a customer places an order from you, collect payment for the total amount of the items plus the order charge and sales tax. When you place your order, Avon will charge you for the cost of the products, the sales tax, and any business tools you purchase. Avon pays your sales tax for you with the money you turn in from customers. The amount left over from what your customers paid you and what you paid Avon is your profit. If you get online sales, you will receive the commission as a credit on your account. It will either take away from your balance you owe Avon or if you have no balance, it will accrue until it's a credit of $25 or more. At that time, Avon will issue a direct deposit so make sure you set your account up for it on yourAvon.com - my Account - Direct Deposit. Please note that you must place a regular order on yourAvon.com before you start receiving the direct deposits from eSales.

**Do I have to turn in an order every 2 weeks?** No you do not**.** Consistency is the to be successful. Anything less than $50, hold the order until the next campaign. If you are close to $100 and do not have any additional orders, call me and we will see what we can do to get you to that 40% earnings. After 6 campaigns with no orders, Avon will consider you inactive. You would have to resign if you wanted to place orders after the 6th campaign without an order.

**Please get your money upfront from your customers**. Avon is no longer extending a line of credit. You may take cash, a check if you feel comfortable doing so, or you can request a square card reader for free to accept credit/debit cards. There is a small fee per transaction to use it, however, this is a great alternative to a bounced check. The money will be directly deposited into your checking or savings account.

**My Suggestion**

Go to your current bank and open a separate checking or savings account for your Avon business.  You are now self-employed and I want to make sure that you do not mix your household finances with your business finances.  You can pay Avon with the debit card the bank will issue with the new account.  You may have to place your first order or 2 with the household account, but after that, use the Avon account.

**\*\*\*\* IMPORTANT NOTE:** There is an incentive called "*Fast 40%: Exclusively for New Representatives.”*

As a new Representatives, **you earn a guaranteed 40% discount on most beauty and jewelry items** — plus free beauty samples — for their first four orders of $100 or more. After placing four qualifying orders, when you place a fifth order of any amount, you earn a bonus product bundle valued at over $100. Call me if you have questions!! Hope this helps!! Also you need to be aware that Avon’s system when you submit an order is being worked on, however, at the moment when you place your $100 order, it will only show 20% profit. HOWEVER when the system updates overnight, it normally catches the error and will rebate the other 20% to your Avon account. We apologize for the confusion, but Avon is working diligently to make our system easier!

In the meantime, begin browsing the youravon.com website and start your training on Avon University. Avon University is the first and foremost place to go for training and tips to start and grow your business.

**In addition, our team is here to offer on-going support in many ways:**

**Join our facebook group at** [**https://www.facebook.com/groups/vossavonteam/**](https://www.facebook.com/groups/vossavonteam/) **to ask questions, get ideas and make friends with others in your Avon family. All of our chats are recorded and posted here. If you are unable to attend, then you can look on the facebook page to see if your question was answered. You can also join our facebook group at** [**https://www.facebook.com/groups/912222618866079/**](https://www.facebook.com/groups/912222618866079/)

**This group is just for our Walton Warrior Team. It is fairly new in the making, but since the team is growing so quickly, I want to make sure we have our own place for getting to know one another! So please join BOTH groups!**

**Our team website is** [**www.VOSSTEAM.com**](http://www.VOSSTEAM.com) **. There you will find a little more about our upline Rhonda and Larry Voss, Sales Tips, upcoming events, announcements, etc. As time goes on we will be adding many more resources to assist you as you build your business. It will be constantly developing.**

**We hold a 60-minute telephone/web based virtual team meeting so you may chat directly with me and other leaders in our organization. It is held daily, live and we record our training sessions and post them to the Facebook group in case someone’s schedule does not allow for them to participate. We don’t want anyone left behind!**

**Monday @ 12 noon – Angela Edwards**

**Tuesday @ 8 pm – Edna Wells**

**Wednesday @ 12 noon – Madai Campos IN SPANISH ONLY**

**Thursday @ 8 p.m. – Leslie Watson**

**Friday @ 12 noon – Rehnea Walton**

**All times are EST. The phone number is 646-558-8656 or 406-638-0968 and the web address is** [**http://www.zoom.us**](http://www.zoom.us)**. If you call in, you will need the meeting ID, which is: 9516948151.**

**Your success is directly proportionate to how much you learn and how much time, energy, and dedication you give to your new business venture! Start by getting out your brochures and following up with every potential customer. Take the on-line courses especially for new representatives in Avon University on youravon.com. Take a peek at our website, join the conversation on the Walton Warrior facebook group, and meet us on daily for our virtual chats!**

**Again, WELCOME to our team!! We look forward to working with you for years to come. If we can be of service,** CALL US, E-MAIL US, TEXT US……send a carrier pigeon, pony express or a smoke signal!! We are here to coach, train, help and support you!!

Rehnea Walton

Silver Ambassador

 **5 Values Treasured at AVON for over 130 Years:  Belief, Integrity, Respect, Trust, Humility

*This is the company that puts mascara on lashes and food on tables, that fights wrinkles with one hand and breast cancer with the other. That knows the value of the perfect lip, but still opens its mouth and speaks out against Domestic Violence and for women's financial independence. This is the company that not only brings beauty to doors, but also opens them. The company that supports 6 million Representatives in over 100 countries. This is Avon. The company, that for 130 years, has stood for beauty, innovation, optimism and above all FOR WOMEN.***

**Cell Number: 704-300-2949**

**Email:** **voss.trainer@gmail.com**

 **Avon Customer Service****(513) 551-2866**

**E-Representative Hotline** **(888) 514-2866**

**Leadership Hotline** **(800) 443-2831**

**Spanish Leadership Hotline** **(800) 246-8305**

**Lost/Missing Boxes** **(888) 540-2866**

**Payment Plan** **(800) 247-8208**

**Product Information** **(800) 445-2866**

**QuickPay Issues** **(877) 784-5729**