# Fortier Loss Control Consultants, Inc.

2267 Jackson Downs Blvd. Nashville, TN 37214 615-883-2816 www.FortierSafety.com



# ABOUT FORTIER

Fortier Loss Control Consultants was founded in Nashville, Tennessee in 1984. Over the last 30 years we have grown to become a company recognized and respected by our numerous clients, both local and national. We have eight full-time consultants located in Fortier's three main offices. All of the safety consultants are more than qualified to provide informative and accurate knowledge regarding safety issues. Some of the services Fortier offers include:

- Safety Program Design/Audit
- Inspection/Consultation Services
- Professional Accident Investigation
- Safety Training and Development of Training Resources
- Full-Time Onsite Safety Personnel
- Substance Abuse Program Administration

Fortier provides services to a variety of businesses, but primarily we focus on construction and manufacturing companies. Our client base is positioned strongly in the Southeastern United States, but we have grown to support companies located throughout the entire country. Our strategy is to partner with our clients to form long lasting relationships. Some of our clients include Clayton Homes, Bell and Associates, Lockwood Green, Phillips and Jordan, and Robins and Morton Group. Fortier is committed to providing quality service while improving the client's overall risk management expertise from within. We are committed to continued growth while maintaining high standards with our current client base.



We greatly appreciate the opportunity to present our services to you and hope that you will use Fortier Loss Control Consultants for all of your safety needs.

# SAFETY AS A PROFIT CENTER

## SAFETY CAN SAVE YOU MONEY!

#### **BOTTOM LINE GOAL**

- o To make safety a profit center within your company.
  - Reducing accidents and injuries to zero.
  - o Eliminating OSHA citations.
  - o Lowering worker's compensation costs.

#### STEPS TO ACHIEVE THIS GOAL

- o Develop written policies and procedures that can be implemented and followed.
- o Management and supervisor training.
- o Employee training.
- Accountability!

#### WHAT IS THE IMPACT OF ACCIDENTS IN THE WORKPLACE?

### **Humanitarian Aspects**

- 4,609 workers were killed on the job in 2011.
  - Nearly 3 million people suffered workplace injuries in 2011.
  - Construction and Manufacturing are two of the most dangerous industries in America.

### Financial Aspects

- Average cost per accident is \$5,000 \$8,000
- Does not include indirect costs such as lost production, administrative costs, retraining, etc.

#### WHAT DO WE NEED FOR AN EFFECTIVE SAFETY PROGRAM?

- Jobsite Inspections:
  - Professional eyes and ears on site to conduct safety audits to ensure that safety is being implemented and its importance understood at the level it matters in the workplace.
- Training:
  - Effectively train management, supervisors, and employees on recognizing and eliminating unsafe acts and conditions before an accident happens.
- o Resources:
  - Assistance for management and field supervision on safety issues such as standards, training requirements, toolbox talks, etc.

#### **HOW CAN FORTIER LOSS CONTROL CONSULTANTS HELP?**

 FLCC offers proven professionals and programs that will assist you with these goals.

# **FORTIER SERVICES**

Fortier provides a cost effective means to supply your company with everything from a comprehensive, professional safety program to an instructor for an OSHA required training course. We can implement and manage your entire safety program or help the safety director at your company meet specific safety program requirements. Here is a list of the different services offered by Fortier.

### Safety Program Design/Audits

Fortier can design a customized safety program for your workplace or audit your current safety program. An audit gives you an effective way to evaluate your safety program as a comprehensive unit. We provide an understanding of how a company's program undertakes safety concerns. Problem areas are identified and solutions suggested in the following area: management involvement and support of the safety program; safety department procedures, policies and compliance with government regulation; hiring procedures, policies and compliance issues, accident history review, investigation procedures, and recordkeeping policies; safety training review; incentive program review; and accountability for safety compliance.

### Inspection/Consultative Services

Most company safety directors, if on staff at all, are spread too thin to provide the inspection frequency that is necessary to ensure that a safety program is being properly implemented. The best program available is ineffective if it is not enforced. Fortier offers independent, thorough, well-documented, and appropriately frequent inspections. Please view the attached example inspection report.

### **Professional Accident Investigation**

Fortier consultants are available for timely, onsite accident investigations. The documentation provided by this investigation could be invaluable for legal purposes. Fortier consultants are frequently hired as expert witnesses or simply as a management tool to help avoid a recurrence of a similar accident.

#### Safety Training

Fortier offers regulated or customized training classes for supervisors and/or employees. Our instructors provide a complete line of training courses as regulated by state and federal agencies such as OSHA, TOSHA, MSHA, and DOT. We also design safety meetings that are customized to the special needs of our clients. Some courses we offer include: OSHA 10 and 30 Hour for construction and general industry, supervisor safety training, hazard communication training, permit required confined space training, respirator training, lockout/tagout training, medic first aid, substance abuse training, excavation safety training, fall protection training and many more. This training can be conducted by a consultant, taken online (<a href="www.FortierSafety.com">www.FortierSafety.com</a>), or at our office during a scheduled class. Training schedule is posted on our website.

#### Full-Time Onsite Safety Personnel

Fortier Loss Control can provide full-time onsite safety personnel for short or long term contracts. Fortier has multiple personnel currently available for sites that require a full-time safety person. Many contracts now require a safety person to be present onsite at all times for the duration of the project. This can leave the contractor in a position to find, hire, and maintain training for a full time safety person that they might not have a need for after the project is complete. Fortier will help locate, maintain training, and support a full time safety person for your project. The advantage to using Fortier is the vast support that is provided to the onsite safety person, the readily available safety materials, and secondary onsite support if required. Please contact Fortier if we can offer you more information regarding this subject.

#### Substance Abuse Program Recognition

Our sister company, Fortier Substance Abuse Testing, provides substance abuse program administration and background checks.

Fortier Substance Abuse Testing, Inc. www.FortierDrugTesting.com PH 615-883-6962 & FAX 615-885-1754

# **INSPECTION REPORTS**

Following an inspection, Fortier provides an inspection report from our visit that outlines recommended changes to be made. Below are a few pages from an example report.





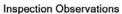


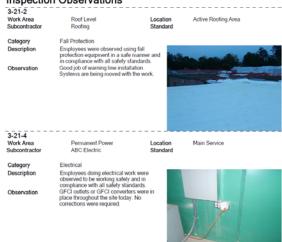
Page 3 This report does not contain every loss potential, but relates only to the hazards examined and described in this report, it does not include violations of any Federal, State, or local last.

Page 4

# INSPECTION REPORTS CONTINUED







This report does not contain every loss potential , but relates only to the hazards examined and described in this report. It does not include elications of any Federal, State, or local laws.

Page 7