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**V**ision**+O**pportunity**+S**upport**=S**uccess

Learn more, meet the team, get tips and ideas, see upcoming events:  [**www.vossteam.com**](http://www.vossteam.com/)

Have you joined our facebook group?  [**www.facebook.com/groups/VossAvonTeam**](http://www.facebook.com/groups/VossAvonTeam)

Please join us for our daily chats:

Monday, Wednesday (SPANISH ONLY), Friday at 12 noon EST

Tuesday, Thursday 8 pm EST

Join us by phone: 646-558-8656 or 408-638-0986

Or via Internet: **www.zoom.com**

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| A publication for the members of the VOSS Team, AVON Independent Sales Representatives |

**Campaign 15**

**New Representative Recognition**

**40% Discount Incentive**

**Congratulations to all our**

**BONUS PRODUCT BUNDLE RECIPIENTS!!**

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| Name | State |
| CHARLOTTE GERBER | NY |
| DEJANIRA JAIMES | SC |
| ERICA CANGIALOSI | NJ |
| HILLARY MASON | GA |
| IVONNE APONTE | FL |
| LYNN MASHBURN | GA |
| ROSEANN ADLER | TX |
| STEPHANIE STEWART | IN |
| TAMMY HOLLAND | VA |

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**FIRST TWELVE ORDER RECOGNITION**

**FREE SAMPLE BUNDLES!!**

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| **Sample Bundle 1** |   | **Sample Bundle 2** |
| Name | State |   | Name | State |
| ALMA HERNANDEZ | NC |   | AMANDA SHERLIN | NC |
| AMANDA LEWIS | LA |   | ASHLAND ENGLISH | AL |
| ANA SANCHEZ | NY |   | BILLY TURNER | SC |
| ANN BARFIELD | VA |   | CHERE CORBETT | TX |
| BRIGITTE DOUGLAS | SC |   | CHERYL GRICE | NY |
| CARLAS EVANS | GA |   | DEBBIE PAYNE | TX |
| CECILIA CHICAS | MD |   | DENISE COLLINS | NC |
| CRYSTAL CANNON | AL |   | ERICA TOTTEN | VA |
| EMILEE JENKINS | AL |   | FABIOLA PICASSO | VA |
| GLENDA GILLIAM | VA |   | JAMIE ENOX | TX |
| GLORIA STOVER | NC |   | JOY YOUNG | NC |
| JENNIFER VANCE | NC |   | KRISTA COX | OH |
| JESSICA RAYBURN | OH |   | KRISTI BAKER | NC |
| JINIXZA RODRIGUEZ | NC |   | LORIAN WILLIAMS | FL |
| JONI CECIL | KY |   | MARTA SILVA | CO |
| JOSEPH CUTTING | FL |   | NOHEMI VAZQUEZ | TX |
| JULIE HOLDER | TN |   | OLIVIA THURMOND | SC |
| KATHY MARTINEZ | TX |   | PAULA HARMER | CA |
| KATRINA BOWDEN | NC |   | RACHEL SEGERT | TX |
| KELLY FLOHR | PA |   | RYMANDA JENKINS | TN |
| KENIA LARROY | FL |   | SANDY SANDERS | GA |
| KIMBERLY HURD | NC |   | SARAH LEMONS | TN |
| KRYSTAL MILLER | NC |   | TANYA CLARK | IN |
| MARILYN HOETH | TX |   | TRACY WASHBURN | MO |
| MIGDELI TORRES | PA |   | YOLANDA LEE | SC |
| MIKAYLA LAIRD | SC |   |   |   |
| PATTIANN BROWN | PA |   |   |   |
| STACIA SECREST | OH |   |   |   |
| STEPHANIE MARCUSKY | FL |   | **Sample Bundle 4** |
| SUMMER D WALKER | GA |   | Name | State |
| VERONICA HAVEN | AL |   | ALAYANA RUST | NY |
| VILMA RIVERA | FL |   | CHARLOTTE GERBER | NY |
|   |   |   | CHRISTINA BLUDSWORTH | AL |
| **Sample Bundle 3** |   | DEBBIE ABERNATHY | OK |
| Name | State |   | DEJANIRA JAIMES | SC |
| ALLISON WARD | AL |   | EDILTRUDYS JIMINIAN | NC |
| AMANDA JONES | NC |   | ERICA CANGIALOSI | NJ |
| ASHLEY ALLISON | TX |   | GREGORY MCFARLIN | GA |
| CHERYL WALLACE | MO |   | HILLARY MASON | GA |
| DENA WRIGHT | GA |   | IVONNE APONTE | FL |
| DORIS JOHNSON | AL |   | JANICE DENNIS | NC |
| HOLLY MALLORY | VA |   | JUNE TAYLOR | LA |
| JUDY SUMMEROW | NC |   | KENDEL NUNLEY | MS |
| LATASHA TRAVIS | OK |   | LORI CASSIDY | IN |
| LAURA DUARTE | AZ |   | LYNN MASHBURN | GA |
| LINDA CROSS | NC |   | MONICA WASHINGTON | NC |
| LISA BRIDGES | AR |   | NANCY BULLIS | FL |
| LISA EVANS | MD |   | NIKKI PAPATHANASIS | NY |
| LUCY FOUST | TN |   | NORMA NOLASCO | NC |
| LYNDA HINMAN | OH |   | ROSEANN ADLER | TX |
| MAE PERRY | CA |   | SARA MAGDY | CA |
| MEARL ROBINSON | AR |   | SHARON BAKER | NJ |
| NELLY GARCIA | GA |   | SONYA LEOPARD | TN |
| SUSAN SCHUCHARD | NJ |   | SONYA WILSON | SC |
| SUZANNE CRUME | OH |   | STEPHANIE SHAFFER | PA |
| TAUNYA JOHNSONDAVIS | NC |   | STEPHANIE STEWART | IN |
| TERESA FARMER | TX |   | TAMMY HOLLAND | VA |
| VICTORIA GUFFIE | NC |   | TAWONA SWINK | NC |
|   |   |   |   |   |
| **Sample Bundle 5** |   |   |   |
| Name | State |   | **Sample Bundle 6** |
| AMANDA LEWIS | KY |   | Name | State |
| ANNETTE GIZA | NC |   | ANDRE FLIPPIN | TN |
| CARLA FARANDA | NC |   | CHARI WHITE | GA |
| LESLIE LEWIS | FL |   | MARICRUZ RODRIGUEZ | VA |
| LOURDES CRUCES | FL |   | PATRICIA RUFFIN | MS |
| MEGAN RICE | NJ |   | VIRGINIA RICHARDSON | AL |
| PATRICIA MARTINEZ | MD |   |   |   |
| ROSITA ORTIZ | DE |   |   |   |
| SHANNON COOMES | KY |   |   |   |
| WILMA BARNES | IN |   | **Sample Bundle 7** |
|   |   |   | Name | State |
| **Sample Bundle 8** |   | BARBARA CARVER | KS |
| Name | State |   | JOYCE SMITH | OH |
| LAURA ANNE GORDON | NY |   | TAMRA REDDINGTON | IL |
| MONICA ADJEI | NC |   | VERONICA MORENO | VA |
| SHERRY BUSLER | TN |   | ZENAIDA GONZALEZ | MD |

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**Sales Increase**

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| **A New Representative will earn 25 points in each of his/her first four campaigns when he/she has Award Sales of $100 or more.** |
| **PRP New Representatives - 25 Points** |
| ALAYANA RUST | NY |   | KRISTA COX | OH |
| ALLISON WARD | AL |   | KRISTI BAKER | NC |
| ALMA HERNANDEZ | NC |   | KRYSTAL MILLER | NC |
| AMANDA JONES | NC |   | LATASHA TRAVIS | OK |
| AMANDA LEWIS | LA |   | LAURA DUARTE | AZ |
| AMANDA SHERLIN | NC |   | LINDA CROSS | NC |
| ANA SANCHEZ | NY |   | LISA BRIDGES | AR |
| ANN BARFIELD | VA |   | LISA EVANS | MD |
| ASHLAND ENGLISH | AL |   | LORI CASSIDY | IN |
| ASHLEY ALLISON | TX |   | LORIAN WILLIAMS | FL |
| BILLY TURNER | SC |   | LUCY FOUST | TN |
| BRIGITTE DOUGLAS | SC |   | LYNDA HINMAN | OH |
| CARLAS EVANS | GA |   | LYNN MASHBURN | GA |
| CECILIA CHICAS | MD |   | MAE PERRY | CA |
| CHARLOTTE GERBER | NY |   | MARILYN HOETH | TX |
| CHERE CORBETT | TX |   | MARTA SILVA | CO |
| CHERYL GRICE | NY |   | MEARL ROBINSON | AR |
| CHERYL WALLACE | MO |   | MIGDELI TORRES | PA |
| CHRISTINA BLUDSWORTH | AL |   | MIKAYLA LAIRD | SC |
| CRYSTAL CANNON | AL |   | MONICA WASHINGTON | NC |
| DEBBIE ABERNATHY | OK |   | NANCY BULLIS | FL |
| DEBBIE PAYNE | TX |   | NELLY GARCIA | GA |
| DEJANIRA JAIMES | SC |   | NIKKI PAPATHANASIS | NY |
| DENA WRIGHT | GA |   | NOHEMI VAZQUEZ | TX |
| DENISE COLLINS | NC |   | NORMA NOLASCO | NC |
| DORIS JOHNSON | AL |   | OLIVIA THURMOND | SC |
| EDILTRUDYS JIMINIAN | NC |   | PATTIANN BROWN | PA |
| EMILEE JENKINS | AL |   | PAULA HARMER | CA |
| ERICA CANGIALOSI | NJ |   | RACHEL SEGERT | TX |
| ERICA TOTTEN | VA |   | ROSEANN ADLER | TX |
| FABIOLA PICASSO | VA |   | RYMANDA JENKINS | TN |
| GLENDA GILLIAM | VA |   | SANDY SANDERS | GA |
| GLORIA STOVER | NC |   | SARA MAGDY | CA |
| GREGORY MCFARLIN | GA |   | SARAH LEMONS | TN |
| HILLARY MASON | GA |   | SHARON BAKER | NJ |
| HOLLY MALLORY | VA |   | SONYA LEOPARD | TN |
| IVONNE APONTE | FL |   | SONYA WILSON | SC |
| JAMIE ENOX | TX |   | STACIA SECREST | OH |
| JANICE DENNIS | NC |   | STEPHANIE MARCUSKY | FL |
| JENNIFER VANCE | NC |   | STEPHANIE SHAFFER | PA |
| JESSICA RAYBURN | OH |   | STEPHANIE STEWART | IN |
| JINIXZA RODRIGUEZ | NC |   | SUMMER D WALKER | GA |
| JONI CECIL | KY |   | SUSAN SCHUCHARD | NJ |
| JOSEPH CUTTING | FL |   | SUZANNE CRUME | OH |
| JOY YOUNG | NC |   | TAMMY HOLLAND | VA |
| JUDY SUMMEROW | NC |   | TANYA CLARK | IN |
| JULIE HOLDER | TN |   | TAUNYA JOHNSONDAVIS | NC |
| JUNE TAYLOR | LA |   | TAWONA SWINK | NC |
| KATHY MARTINEZ | TX |   | TERESA FARMER | TX |
| KATRINA BOWDEN | NC |   | TRACY WASHBURN | MO |
| KELLY FLOHR | PA |   | VERONICA HAVEN | AL |
| KENDEL NUNLEY | MS |   | VICTORIA GUFFIE | NC |
| KENIA LARROY | FL |   | VILMA RIVERA | FL |
| KIMBERLY HURD | NC |   | YOLANDA LEE | SC |

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| **Contenders\* will earn 100 points in each campaign their sales are over $400.\*Contenders are representatives that have not yet reached President's Club.** |
| **PRP-Contenders - 100 Points** |
| ALITA PITOGO | IN |
| AMBER HULLETT | TN |
| ANNETTE GIZA | NC |
| BARB THERKELSEN | WA |
| BEVERLY G MITCHUM | NC |
| DARLENA WATKINS | NC |
| EMILEE JENKINS | AL |
| EUNICE ADEGOKE | GA |
| FRANCES DAVIS | NC |
| HEATHER SCOTT | SC |
| JOAN HOFF | NC |
| KIM MEYER | NJ |
| KIMBERLY HURD | NC |
| KRISTI BAKER | NC |
| MARYBETH FENTON | NY |
| PATRICIA MARTINEZ | MD |
| RACHEL SEGERT | TX |
| RENEE SETTERS | MO |
| SHANNON COOMES | KY |

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| **Representatives who are President’s Club or higher can earn 25 Points per Campaign for every $100 sales increase over his/her prior year’s performance** |
| **Sales Increase - 25 Points** |
| GAYLE ELMERKABAOUI | SC | 450 Points |
| LESLIE WATSON | NC | 75 Points |
| KENT PATTON | NC | 75 Points |
| RENEE E RASILE | NC | 75 Points |
| CAROL-ANN LAWRENCE | NC | 50 Points |
| JUANA MELENDEZ | NC | 50 Points |
| MICHELLE JONES | NC | 50 Points |
| BETTY J WALTER | NC | 25 Points |
| GLENDA TOWNSEND | NC | 25 Points |
| JAMESETTA C ROYAL | NC | 25 Points |
| LINDA M BLALOCK | NC | 25 Points |
| PAMELA A WHITE | NC | 25 Points |
| SARA C VAZQUEZ | NC | 25 Points |

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**RECRUITMENT INCENTIVES**.

 To learn how to earn points for 2016 go to [www.youravon.com](http://www.youravon.com/) and click on

Rewards and Recognition.

**Representatives will have the opportunity to receive points**

**for recruiting and building a team.**

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| **Each 1st Generation Qualified New Recruitwho meets their cumulative $100 sales goal= 50 points Congratulations to all who earned these Points!** |
| FREDDIE H WATSON | SC | 200 Points |
| LESLIE WATSON | NC | 150 Points |
| AMBER HULLETT | TN | 150 Points |
| CAELIN BEETS | TN | 100 Points |
| NANCY BUCHANAN | NC | 100 Points |
| BERNIE BELTRAN | FL | 50 Points |
| RENEE SETTERS | MO | 50 Points |
| ANGELA M EDWARDS | NC | 50 Points |
| EDNA M WELLS | NC | 50 Points |
| MARIE PATERIK | TN | 50 Points |

**Each 1st Generation Qualified New Star Promoter you develop = 100 points**

**Congratulations to all who earned theses points!**

None this campaign ☹

**Pins**

**Representatives that advance their titles will receive a leadership pin from Avon.**

**Congratulations to these people!!**

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| RENEE SETTERS | MO | Digital Pin |

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**Rhonda & Larry Voss**

**AVON Silver Executive Leaders
Co-Author of A VIEW FROM THE TOP**

**AVON:  *Beauty with a Purpose***

***OUR PURPOSE:*  The Broad River Abundant Life Foundation**

**-- Building a Retreat Center for Victims of Domestic Violence and Abuse**

**5 Values Treasured at AVON for over 125 Years:**

**Belief, Integrity, Respect, Trust, Humility**

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| **This is the company that puts mascara on lashes and food on tables, that fights wrinkles with one hand and breast cancer with the other. That knows the value of the perfect lip , but still opens its mouth and speaks out against Domestic Violence and for women's financial independence . This is the company that not only brings beauty to doors, but also opens them. The company that supports 6 million Representatives in over 100 countries. This is Avon. The company, that for 125 years, has stood for beauty, innovation, optimism and above all FOR WOMEN.** |

**Home Office LANDLINE:  704-313-7176 (transfers to cell if away)**

**HOURS: 9-9 Eastern, 8-8 Central, 7-7 Mountain, 6-6 Pacific**

**Text Messages ONLY:  980-621-2866**

**Avon Customer Service 1-513-551-2866**

**Leadership Desk 1-800-443-2831**

**Product Info 1-800-445-2866**

**To e-mail any district manager:  District#@avon.com  example:   1111@avon.com**