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**V**ision**+O**pportunity**+S**upport**=S**uccess

Learn more, meet the team, get tips and ideas, see upcoming events:  [**www.vossteam.com**](http://www.vossteam.com/)

Have you joined our facebook group?  [**www.facebook.com/groups/VossAvonTeam**](http://www.facebook.com/groups/VossAvonTeam)

Please join us for our daily chats:

Monday, Wednesday (SPANISH ONLY), Friday at 12 noon EST

Tuesday, Thursday 8 pm EST

Join us by phone: 646-558-8656 or 408-638-0986

or via Internet: [www.zoom.us](http://www.zoom.us/j/9516948151)

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| A publication for the members of the VOSS Team, AVON Independent Sales Representatives |

**Campaign 24**

**New Representative Recognition**

**40% Discount Incentive**

**Congratulations to all our**

**BONUS PRODUCT BUNDLE RECIPIENTS!!**

|  |  |
| --- | --- |
| Name | State |
| LACHANNA HALL | OK |
| ALMA ZARATE | PA |
| LISA MARTIN | VA |
| OLNELIA PENA | FL |
| YESENIA SORTO | MD |
| KARROL MAYFIELD | TX |
| MAGDALENA GRIFFIN | GA |
| KRISTIE MCCARN | AL |
| SAMANTHA LOWERY | NC |

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**FIRST EIGHT ORDER RECOGNITION**

**FREE SAMPLE BUNDLES!!**

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| --- | --- | --- | --- | --- |
| **Sample Bundle 4** | |  | **Sample Bundle 5** | |
| Name | State |  | Name | State |
| ALMA ZARATE | PA |  | BELVA KAMINSKY | CO |
| ANA POZOS | NC |  | DEB MARTINEZ-TORRES | FL |
| AYNE CIFUENTES | PA |  | EVELYN ROCHE | FL |
| CHRIS BLYTHE | CO |  | JEANETTE MERCER | NC |
| DEBORAH THOMAS | MD |  | JUANA JUAN | AL |
| DELORIAN DOUGLAS | CO |  | JULIE STRICKLAND | SC |
| JENNIFER LAYTON | DE |  | LETICIA ZAMORA | IN |
| JESSICA VALENCIA | OH |  | MARIA LOPEZ | TN |
| KARROL MAYFIELD | TX |  | MARISSA VERRETTE | LA |
| KRISTIE MCCARN | AL |  | MILAGROS FLORES | FL |
| LACHANNA HALL | OK |  | NICOLE CARD | MS |
| LEDONESHA JOHNSON | TN |  | SONJA ALMARAZ | TN |
| LINDA SPENCE | TX |  |  |  |
| LISA MARTIN | VA |  |  |  |
| MAGDALENA GRIFFIN | GA |  |  |  |
| NOEMI MALDONADO | PA |  | **Sample Bundle 7** | |
| OLNELIA PENA | FL |  | Name | State |
| PAULA SULLIVAN | NC |  | ALEYDA MIRANDA | VA |
| REBECA RIVAS | MD |  | NERISSA TAYLOR | GA |
| REGINA CANTU | TX |  | TERESA M HERNANDEZ | OH |
| SAMANTHA LOWERY | NC |  |  |  |
| SILVIA FLORES | NC |  |  |  |
| VILMA MONTES | MD |  |  |  |
| YESENIA SORTO | MD |  |  |  |
| **Sample Bundle 6** | |  | **Sample Bundle 8** | |
| Name | State |  | Name | State |
| ANGELA MINTON | NC |  | DIANA ROBLES | OH |
| CHERYL HALL | PA |  | JACQUELINE MCCALE | MO |
| DAHIANA MINIER | PA |  | LESLIE HULBERT | NC |
| DEE POSTIN | IN |  | OLIVE TOUKAM | NC |
| ELAINE DAY | GA |  | YARA PINA | TN |
| KATHY DOOLITTLE | KS |  |  |  |
| MARIA LOPEZ | AL |  |  |  |
| SANDRA ANDERSON | NC |  |  |  |
| SUSAN RIVERS | NC |  |  |  |
| TAMMY MOSTELLER | NC |  |  |  |
| THOMAS THACKER | KY |  |  |  |
| VICKIE STANSELL | NC |  |  |  |
| WENDY LAGOS | GA |  |  |  |

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**Sales Increase**

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| **A New Representative will earn 25 points in each of his/her first four campaigns when he/she has Award Sales of $100 or more.** | | | | |
| **PRP New Representatives - 25 Points** | | | | |
| ALMA ZARATE | PA |  | KATHY MAPLES | MI |
| AMANDA DOSS | NC |  | KATRINA HALL | OH |
| AMANDA PURKEY | TN |  | KIMBERLY KETTINGER | FL |
| AMANDA VELA | TX |  | KRISTIE MCCARN | AL |
| AMBER LEONARD | VA |  | KRISTY BUTLER | KS |
| ANA LOPEZ | NJ |  | LACHANNA HALL | OK |
| ANA POZOS | NC |  | LEDONESHA JOHNSON | TN |
| ANAMARIA ARTETA | NC |  | LINDA SPENCE | TX |
| ANGELA FUNDERBURKE | SC |  | LISA MARTIN | VA |
| ANGELA WALTER | NC |  | LORRA PARTSINEVELOS | NY |
| ANGELICA CORTES | NJ |  | LUCINDA BARNHART | MD |
| ANGELICA PACHECO | NC |  | LUIS COLON | MA |
| ANGIE BROWN | KY |  | LUIS MARRERO | PA |
| APRIL MOTES | SC |  | MAGDALENA GRIFFIN | GA |
| ARACELLI RODRIGUEZ | FL |  | MARIA GARZA | TX |
| ARNIE TORRENCE | NC |  | MARIA LOPEZ | IL |
| ASHTON LANFORD | SC |  | MARIA PAZ | FL |
| AYNE CIFUENTES | PA |  | MARIE EVANS | VA |
| BANEBIA MORRIS | AL |  | MARIGUADALUP ZARATE | PA |
| BENITA HADDER | NC |  | MARJORIE JONES | OH |
| BETHANY WORRELLS | MS |  | MARLENIA MURRAY | LA |
| BRENDA MARION | MS |  | MARTHA AVERRUZ | NC |
| CATHERINE MILES | NJ |  | MAYRA MORALES | VA |
| CELIA CONOL | HI |  | MEGAN ONEILL | KY |
| CHARITY THOMPSON | OH |  | MELISSA KLINE | IN |
| CHRIS BLYTHE | CO |  | MIMI COLEMAN | NC |
| CHRISTIN LESPERANCE | NC |  | MINERVA ROSADO | NC |
| CLARISA LOPEZ | FL |  | MIRTHA STADLER | MD |
| CONNIE STAPLETON | NC |  | MISTY HAMILTON | TX |
| CONNIE WARREN | NC |  | NAIDA BARROW | IN |
| CRISTI KEYS | OK |  | NANCY MORALES | NC |
| DAMARIS JUSTINIANO | FL |  | NATIVIDAD LOVO | VA |
| DAMARIS SANTIAGO | MD |  | NIKKI HATCHER | TX |
| DANA GAINES | SC |  | NIOVE BAEZ | MA |
| DANIELLE KACHOIAN | NV |  | NOEMI MALDONADO | PA |
| DARLENE KEZIAH | SC |  | OLNELIA PENA | FL |
| DAVID WORKMAN | WV |  | PAULA CARVER | GA |
| DEBORAH THOMAS | MD |  | PAULA GARCIA | CO |
| DEBRA WHITE | WA |  | PAULA SULLIVAN | NC |
| DEISY HERNANDEZ | MD |  | RAFAEL MARQUEZ | FL |
| DELORES JACKSON | NC |  | REBECA RIVAS | MD |
| DELORIAN DOUGLAS | CO |  | REGINA CANTU | TX |
| DENISE BUCK | OH |  | RENE LEWIS | GA |
| DIXIE MILLER | TN |  | ROBIN SHELL | TN |
| DONNA SANDERS | IL |  | ROSA PEREZ | NC |
| ELAINE CASTILLO | PA |  | ROSE DAVIS | NC |
| EMARDALISSE ACEVEDO | FL |  | ROSETTA LEE | GA |
| ESTEPHANIE NATAL | FL |  | ROXY BRYANT | KY |
| EUGENA WOODSON | MO |  | RUBY PRECIADO | FL |
| FELICIA HENSON | SC |  | SAMANTHA LOWERY | NC |
| FRANKIE GUSTAMACHIO | SC |  | SAMANTHA TAMAYO | NC |
| FROSHANDA BELL | TX |  | SANDRA REAVESBEY | NC |
| GERALDI GOMEZ | FL |  | SEANDRA MCCULLOUGH | TN |
| GERRI NORRIS | TN |  | SHAUNA RATLIFF | KY |
| GINA CANNELLA | NC |  | SHEILA SHIVELY | NC |
| GINETTE LETOURNEAU | MT |  | SILVIA FLORES | NC |
| GINNA HERNANDEZ | FL |  | SUSAN BRYANT | VA |
| HEATHER BUNTON | OH |  | TAMMIE COOLEY | FL |
| HEATHER DISMANG | MO |  | TAMMY MCCLOUD | OH |
| HEATHER MOREHED | NC |  | TAMMY RAMSEY | NC |
| JACOBA MARRERO | FL |  | TARA KODAK | WV |
| JEAN MARTIN | NJ |  | TOMMI LASHBROOK | IN |
| JENNIFER LAYTON | DE |  | TRACEY ISAACS | MD |
| JENNIFER POOLE | FL |  | TRACY MARTIN | VA |
| JERRICA MILLER | KY |  | TREDIA THURMAN | AR |
| JESSICA VALENCIA | OH |  | TRICIA SLATER | MO |
| JIGNA PATEL | GA |  | VILMA MONTES | MD |
| JOANNA WARREN | NC |  | WANDA BAILEY | NC |
| JODI MCINTYRE | IN |  | WENDY RAMIREZ | AL |
| JUANA CONTRERAS | NC |  | WENDY YULE | AZ |
| JUNE WILLIAMS | NC |  | YESENIA SORTO | MD |
| KARROL MAYFIELD | TX |  | YVONNE WASHINGTON | TX |
| KATHEY REED | KY |  |  |  |

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| **Contenders\* will earn 100 points in each campaign their sales are over $400. \*Contenders are representatives that have not yet reached President's Club.** | | | | |
| **PRP-Contenders - 100 Points** | | | | |
| ALEYDA MIRANDA | VA |  | LUZ M AVELINO | NC |
| AMANDA DRUCKENMILLER | PA |  | MARISOL D ROJAS | NC |
| ANA MERCADO | MD |  | MARISSA MIRTO | CT |
| ANGIE BROWN | KY |  | MARISSA VERRETTE | LA |
| ASHLAND ENGLISH | AL |  | MARJORIE JONES | OH |
| BALDI THAI | TX |  | MARLYN RENDON | CA |
| CAMILLE MCCLAIN | NC |  | MARY KUSS | TX |
| CATHERINE WHITE | GA |  | MEARL ROBINSON | AR |
| CHERYL HALL | PA |  | MELINDA COX | WV |
| CRISTA HUMBLE | NC |  | MINNIE M BEAVER | NC |
| DEB MARTINEZ-TORRES | FL |  | NANCY MORALES | NC |
| DEBORAH THOMAS | MD |  | NIOVE BAEZ | MA |
| DONNA B HUFFMAN | NC |  | NORMA G CARPENTER | NC |
| EVELYN U AVALOS | NC |  | OLIVE TOUKAM | NC |
| FRANKIE GUSTAMACHIO | SC |  | RACHEL SEGERT | TX |
| HEIDI BARBAGALLO | NY |  | ROBIN SHELL | TN |
| JENNIFER L PENLAND | NC |  | SARA M WALL | NC |
| JOANNA WARREN | NC |  | SARAH LEMONS | TN |
| JUANA JUAN | AL |  | SHAUNA RATLIFF | KY |
| JUANITA THREADGILL | NC |  | SHERI B CARMODY | TN |
| JUDITH TOURSO | NJ |  | TAMMY MOSTELLER | NC |
| KATHEY REED | KY |  | TAMMY SIMS | SC |
| KHAULIA HUGHES | NC |  | TERESA FARMER | TX |
| LACHANNA HALL | OK |  | TERESA M HERNANDEZ | OH |
| LATANYA M BAKER | NC |  | TRACY WASHBURN | MO |
| LESLIE FERNANDES | FL |  | VICKY OUSLEY | IN |
| LILIANA MARIN | FL |  | VILMA PEREZ | CA |
| LINDA J CLARK | NC |  | WANDA BAILEY | NC |
| LINDA SPENCE | TX |  | YESENIA SORTO | MD |
| LUIS MARRERO | PA |  |  |  |

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| **Representatives who are President's Club or higher can earn  25 Points per Campaign for every $100 sales increase over his/her prior year's performance** | | |
| **Sales Increase - 25 Points** | | |
| SUSAN PARKER | NC | 2150 Points |
| GAYLE ELMERKABAOUI | SC | 300 Points |
| LINDA M BLALOCK | NC | 225 Points |
| KAYE DAVIS | NC | 100 Points |
| SHARON CATLIN | NY | 125 Points |
| GLORIA M WAGNER | NC | 75 Points |
| CARMELLO BAKER | NC | 75 Points |
| KRYSTAL HERNANDEZ | TX | 75 Points |
| MICHELLE JONES | NC | 50 Points |
| KENT PATTON | NC | 50 Points |
| EDNA M WELLS | NC | 50 Points |
| CATHY HILL | NC | 25 Points |
| JAMESETTA C ROYAL | NC | 25 Points |
| CARLA R LYTLE | NC | 25 Points |
| PAMELA GARDIN | NC | 25 Points |
| CARYN R BAKER | NC | 25 Points |
| ANGELA BROWN | GA | 25 Points |
| CAROL-ANN LAWRENCE | NC | 25 Points |

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**RECRUITMENT INCENTIVES**.

 To learn how to earn points for 2016 go to [www.youravon.com](http://www.youravon.com/) and click on

Rewards and Recognition.

**Representatives will have the opportunity to receive points**

**for recruiting and building a team.**

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| **Each 1st Generation Qualified New Recruit who meets their cumulative $100 sales goal= 50 points Congratulations to all who earned these Points!** | |
| EDNA M WELLS | 200 Points |
| CAELIN BEETS | 150 Points |
| EILEEN DIAZ | 150 Points |
| LATONYA N KENNEDY | 150 Points |
| NADIA GONZALEZ | 100 Points |
| BERNIE BELTRAN | 50 Points |
| FREDDIE H WATSON | 50 Points |
| MARISOL D ROJAS | 50 Points |
| MILDRED SANTIAGO | 50 Points |
| JAMESETTA C ROYAL | 50 Points |
| LILIANA MARIN | 50 Points |
| DEBORAH RYLES | 50 Points |
| LESLIE HULBERT | 50 Points |
| TAMMY MOSTELLER | 50 Points |

**Each 1st Generation Qualified New Star Promoter you develop = 100 points**

**Congratulations to all who earned theses points!**

None this campaign.

**Pins**

**Representatives that advance their titles will receive a leadership pin from Avon.**

**Congratulations to these people!!**

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| SUSAN PARKER | NC | Digital Pin |

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**All Aboard With Onboarding**

When you mentor your new recruits to earn in KickStart, everyone's on the express track to greater earnings.

**All Aboard KickStart**

Earn $20 for each qualifying recruit!

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| --- | --- | --- |
| Name | State | Award |
| MADAI CAMPOS | NC | $200 |
| LESLIE WATSON | NC | $120 |
| CAELIN BEETS | TN | $80 |
| JOHN WALTON | NC | $60 |
| FREDDIE H WATSON | SC | $60 |
| LATONYA N KENNEDY | NC | $60 |
| RENA PAGE | NC | $40 |
| NADIA GONZALEZ | NC | $40 |
| EDNA M WELLS | NC | $40 |
| CONNIE WARREN | NC | $20 |
| TAMMY MOSTELLER | NC | $20 |
| MILAGROS FLORES | FL | $20 |
| TRACY WASHBURN | MO | $20 |
| NANCY BUCHANAN | NC | $20 |
| RACHAEL PEPPER | MS | $20 |
| EILEEN DIAZ | FL | $20 |
| BERNIE BELTRAN | FL | $20 |
| SUSAN PARKER | NC | $20 |
| GAYLE ELMERKABAOUI | SC | $20 |
| DOLLY MOSS | NC | $20 |
| ANGELA M EDWARDS | NC | $20 |
| MICHELLE JONES | NC | $20 |

**KickStart**

Earn $50 for each Qualified Recruit for a New Representative. No Limits!

**Rise Up**

Advance to a higher title for the first time and maintain that title for an additional 3 campaigns

- a total of 4 consecutive campaigns-to receive a Promotion Bonus.

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| EDNA M WELLS | NC | New Gold Leader | $2,500 |

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**Rhonda & Larry Voss**

**AVON Silver Executive Leaders**

**Author of NO BOTTLE, NO BRUISES  
Co-Author of A VIEW FROM THE TOP**

**AVON:  *Beauty with a Purpose***

***OUR PURPOSE:*  The Broad River Abundant Life Foundation**

**-- Building a Retreat Center for Victims of Domestic Violence and Abuse**

**5 Values Treasured at AVON for over 125 Years:**

**Belief, Integrity, Respect, Trust, Humility**

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| **This is the company that puts mascara on lashes and food on tables, that fights wrinkles with one hand and breast cancer with the other. That knows the value of the perfect lip , but still opens its mouth and speaks out against Domestic Violence and for women's financial independence . This is the company that not only brings beauty to doors, but also opens them. The company that supports 6 million Representatives in over 100 countries. This is Avon. The company, that for 125 years, has stood for beauty, innovation, optimism and above all FOR WOMEN.** |

**Home Office LANDLINE:  704-313-7176 (transfers to cell if away)**

**HOURS: 9-9 Eastern, 8-8 Central, 7-7 Mountain, 6-6 Pacific**

**Text Messages ONLY:  980-621-2866**

**Avon Customer Service 1-513-551-2866**

**Leadership Desk 1-800-443-2831**

**Product Info 1-800-445-2866**

**To e-mail any district manager:  District#@avon.com  example:   1111@avon.com**