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September 27, 2022

Dear Subscriber:

I hope this letter finds you well. It's hard to believe, but we are rapidly approaching the end of 2022. Before we know it, we will be in the throes of tax season again which, over the last few years, feels like it has no end!

As many of you know, Walter Nunnallee has retired and is enjoying much deserved time with family and friends. As a result, my son Mark and I have decided to offer two separate planning letters this year that you may send to your clients under your letterhead. We plan to have the letters **available by November 1, 2022**.

- 1) **Year-End Tax Planning Letter For "Individuals."** - This letter will include selected **Time-Tested Year-End Planning Strategies** for "**Individuals**". It will also include selected planning ideas applicable to recent developments, including **The Inflation Reduction Act Of 2022**.
- 2) **Year-End Tax Planning Letter For "Corporations And Other Businesses."** - This letter will include selected **Time-Tested Year-End Planning Strategies** for "**Businesses**". It will also include selected planning ideas applicable to recent developments.

An order for each planning letter will give you: **1) A Shorter Version** (no more than 6 pages) which is designed primarily for clients; and **2) A Full-Length Version** (no more than 15 pages) that may be used: **a)** For more sophisticated clients who want more detail, **b)** To circulate among firm members, or **c)** To serve as back-up to help you respond in more detail to clients' questions. All letters will be sent via e-mail.

The price of each planning letter in PDF is \$150. If you purchase a letter, you can also receive the letter via e-mail in Word format for an additional \$20 per letter. **You can purchase both letters in PDF for \$280 (saving you \$20) and, if you purchase both letters, you may receive both letters in Word format for an additional \$30 (saving you an additional \$10).** If you are interested in ordering these letters, please fill out and return the attached order form.

Sincerely,
Don Farmer
Don Farmer, CPA

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Order Form

Please mark (✓) the following item(s) you wish to order:

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NOTE: The e-mail copy is to make it easier for you to adapt the letter to your needs.

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