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**V**ision**+O**pportunity**+S**upport**=S**uccess

Learn more, meet the team, get tips and ideas, see upcoming events:  [**www.vossteam.com**](http://www.vossteam.com/)

Have you joined our facebook group?  [**www.facebook.com/groups/VossAvonTeam**](http://www.facebook.com/groups/VossAvonTeam)

Please join us for our daily chats:

Monday, Wednesday (SPANISH ONLY), Friday at 12 noon EST

Tuesday, Thursday 8 pm EST

Join us by phone: 646-558-8656 or 408-638-0986

Or via Internet: **www.zoom.com**

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| A publication for the members of the VOSS Team, AVON Independent Sales Representatives |

**Campaign 20**

**Sales & Leadership Recognition**

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| Total Unit Sales:  **$152,102** | Total Unit Members: **1,698** |
| Total Unit Orders: **994** | Total Unit New Appointments: **90** |

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**Sales Recognition**

**50% Club** (Sales over $1575)

CONGRATULATIONS to these people who earned 50% this campaign!!

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| Name | State | Award Sales |
| GAYLE ELMERKABAOUI | SC | $1,820  |
| JUANITA THREADGILL | NC | $1,635  |

**45% Club** (Sales over $925)

The following people sold at the 45% earnings level - Congratulations!!

|  |  |  |
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| Name | State | Award Sales |
| PAMELA A WHITE | NC | $1,430  |
| EBISAI NUNEZ | NC | $1,010  |
| MADAI CAMPOS | NC | $982  |

**40% Club** (Sales over $440)

These people sold enough to earn 40% this campaign!!

|  |  |  |
| --- | --- | --- |
| Name | State | Award Sales |
| SUZANNE CRUME | OH | $831  |
| STACEY N ENNIS | NC | $815  |
| TAMMY MOSTELLER | NC | $774  |
| IMOGENE GARRETT | NC | $746  |
| PATRICIA RUFFIN | MS | $739  |
| TRACY WASHBURN | MO | $714  |
| ROSA A LEMUS | NC | $702  |
| PAMELA GARDIN | NC | $676  |
| SARA C VAZQUEZ | NC | $651  |
| LESLIE WATSON | NC | $629  |
| NANCY PATTERSON | NC | $621  |
| MARY KUSS | TX | $605  |
| RACHEL SEGERT | TX | $589  |
| JOANN MCKEITHAN | NC | $586  |
| VICKY MCDONALD | SC | $575  |
| DIANA ROBLES | OH | $572  |
| SANDY L KEARNS | NC | $570  |
| SHARON CATLIN | NY | $569  |
| TERESA M HERNANDEZ | OH | $564  |
| EDNA M WELLS | NC | $564  |
| KAYLA RICHARD | LA | $562  |
| DIANE P ISOM | NC | $561  |
| RENEE SKEETE | NY | $559  |
| SARAH B BELTON | SC | $558  |
| MARYBETH FENTON | NY | $531  |
| SANDRA ANDERSON | NC | $526  |
| SARAH LEMONS | TN | $517  |
| BETTY J WALTER | NC | $516  |
| CARYN R BAKER | NC | $513  |
| FREDDIE H WATSON | SC | $511  |
| ODILY TORRES | NC | $510  |
| DIANA BASILIO | FL | $508  |
| MARIE S PAINTER | NC | $503  |
| GLORIA M WAGNER | NC | $503  |
| KENT PATTON | NC | $496  |
| DIANE HARRISON | NC | $487  |
| VICKI SOMERVILLE | NC | $460  |
| JAMESETTA C ROYAL | NC | $459  |
| LORENA S BUENDIA | NC | $455  |
| SARAH CAREY | ME | $453  |
| KAREN WOOLARD | AL | $451  |
| PATRICIA F SIGMON | NC | $449  |
| LATANYA M BAKER | NC | $446  |
| AMBER HULLETT | TN | $446  |

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**DIRECT DELIVERY RECOGNITION**

Congratulations to the following people who are taking advantage of our Direct Delivery earning opportunity.

**We recognize those with e-store sales of over $50!!**

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| Name | State | # of Orders | DD Sales  |
| PAMELA A WHITE | NC | 12 | $579  |
| CARLA R LYTLE | NC | 6 | $324  |
| RENEE SETTERS | KS | 10 | $274  |
| DIANA ROBLES | OH | 3 | $234  |
| TRACY WASHBURN | MO | 5 | $214  |
| RACHEL SEGERT | TX | 5 | $182  |
| CARYN R BAKER | NC | 2 | $158  |
| AMBER HULLETT | TN | 2 | $134  |
| JEANETTE MERCER | NC | 3 | $121  |
| TRACY SEPPLA | MI | 2 | $116  |
| ANNETTE GIZA | NC | 2 | $110  |
| DEBBIE LOWERY | NC | 1 | $110  |
| KATE FALCONESMITH | GA | 1 | $108  |
| SARAH CAREY | ME | 2 | $103  |
| MILAGROS FLORES | FL | 3 | $102  |
| YOLANDA JAVIUS | LA | 2 | $100  |
| SANDRA ANDERSON | NC | 2 | $99  |
| ANGELA MCCALL | SC | 3 | $97  |
| YVETTE KRIZ | TX | 2 | $87  |
| ANA ZELAYA | AL | 1 | $87  |
| BARBARA CARVER | KS | 1 | $87  |
| REGINA STANLEY | VA | 2 | $87  |
| MARY KUSS | TX | 3 | $82  |
| ELIZABETH C COX | NC | 1 | $77  |
| ASHLEY JUNE | CO | 1 | $75  |
| PAULA L HEARRELL | NC | 2 | $72  |
| CHARLENE RODRIGUEZ | CA | 1 | $70  |
| ELIZABETH ALEXANDER | KY | 1 | $68  |
| LORETTA WILDERMAN | PA | 1 | $67  |
| GREGORY MCFARLIN | GA | 1 | $65  |
| KATHY DOOLITTLE | KS | 3 | $65  |
| JUICYMAE SHARP | TN | 1 | $64  |
| SHERRY BUSLER | TN | 1 | $64  |
| MAKAYLA MACKS | TX | 2 | $63  |
| PAM COX | NC | 1 | $62  |
| CAROL R PICKETT | NC | 1 | $60  |
| RENE BERGEMANN | CO | 1 | $59  |
| CHRISTINA HILL | VA | 1 | $58  |
| DIANE P ISOM | NC | 2 | $57  |
| LACHANDRA WILLIAMS | SC | 2 | $57  |
| AKILAH HAWKINS | MD | 1 | $57  |
| JESSICA TREMONTI | OH | 1 | $57  |
| ANN SCOTT | NC | 2 | $55  |
| DARLENA WATKINS | NC | 1 | $55  |
| JAMIE ENOX | TX | 1 | $55  |
| ABIGAIL ROGERS | NY | 1 | $54  |
| JOANNE LANIGAN | NC | 1 | $54  |
| GLENDA TOWNSEND | NC | 1 | $54  |
| TRACEY GEORGE | NY | 1 | $54  |
| MARGARET JENKS | CO | 1 | $53  |
| ERIKA HIGGS | TX | 1 | $53  |
| JOY YOUNG | NC | 1 | $52  |
| MARIE S PAINTER | NC | 1 | $52  |
| DEBBIE M BEBLER | NC | 1 | $52  |
| CANDACE BAKER | NC | 1 | $51  |

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**Leadership Recognition**

Avon paid our team leaders bonuses of between $2.56 and over $1300 in this campaign!

The total earnings were $5431.84 and the average earnings were $208.92.

 **Congratulations to our teams with over $2,000 in total unit sales!**

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| --- | --- | --- | --- |
| Name | Ach. Title | Unit New Appts. | Unit Sales |
| CARLA R LYTLE | Exec | 5 | $41,557  |
| LESLIE WATSON | Gld Ldr | 15 | $23,185  |
| MADAI CAMPOS | Gld Ldr | 22 | $19,902  |
| MICHELLE JONES | Gld Ldr | 1 | $14,956  |
| EDNA M WELLS | Slv Ldr | 14 | $13,136  |
| FREDDIE H WATSON | Leader | 5 | $9,221  |
| JAMESETTA C ROYAL | Slv Ldr | 4 | $8,555  |
| RENEE SETTERS | Gld Amb | 2 | $5,483  |
| ANGELA M EDWARDS | Gld Amb | 8 | $5,339  |
| JOHN WALTON | Gld Amb | 9 | $5,122  |
| OCTAVIA N EDWARDS | Leader | 2 | $4,674  |
| CHARLES F WINLEY S | Gld Amb | 0 | $4,195  |
| CAELIN BEETS | Gld Amb | 3 | $3,909  |
| GUADALUPE PANCHI | Gld Amb | 3 | $3,675  |
| PAMELA A WHITE | Gld Amb | 0 | $3,508  |
| RENA PAGE | Gld Amb | 6 | $3,303  |
| KHAULIA HUGHES | Slv Amb | 0 | $2,643  |
| DEITRA DARRLYN DIXON | Slv Amb | 0 | $2,236  |
| SUSAN PARKER | Slv Amb | 1 | $2,048  |

**Congratulations to these Title Advancements**

|  |  |
| --- | --- |
| Name | Curr. Ldsp. Title |
| SUSAN PARKER | Slv Amb |
| EILEEN DIAZ | Slv Amb |
| NANCY BUCHANAN | Amb |
| NADIA GONZALEZ | Star |
| TAMMY MOSTELLER | Star |
| LESLIE HULBERT | Star |

**Welcome to our Newest Promoters**

These people have shared the love of selling Avon with a friend

and their referral has placed their first order!

This is how you start to earn extra money and/or product bundles from Avon!!

Call your upline and get your team started today!!

|  |  |
| --- | --- |
| Upline | Name |
| LESLIE WATSON | LILIANA MARIN |
| TAMMY HASPEL | VINCE M MUSIOL |
| LILIANA MARIN | DEB MARTINEZ-TORRES |
| NANCY BUCHANAN | JENNIFER PENA |

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**Journey to Gold Cash Bonus**

Do you want to earn more and be on this list?  Contact your upline or District Sales Manager

for guidance and check out all the incentive details on the front screen of [www.youravon.com](http://www.youravon.com/) under the "Earn Big Rewards".

**Congratulations to all - ESPECIALLY to those who CASHED IN multiple times!**

|  |  |
| --- | --- |
| GUADALUPE PANCHI | $245 Bonus |
| RENA PAGE | $140 Bonus |
| CAELIN BEETS | $105 Bonus |
| ANGELA M EDWARDS | $70 Bonus |
| RENEE SETTERS | $70 Bonus |
| JOHN WALTON | $70 Bonus |
| BRENDA E BROWN | $35 Bonus |
| NANCY BUCHANAN | $35 Bonus |
| EILEEN DIAZ | $35 Bonus |
| SHELBI FERDINAND | $35 Bonus |

**Team Up For Gold- Advancing**

 These people earned an extra bonus for advancing their titles!!! Way to go team!!! Look at who advanced more than one title and grabbed those bonuses!!

None this campaign ☹

**Team Up For Gold- Maintaining**

These people earned an extra bonus for maintaining their title!! Let’s go team!!

|  |  |
| --- | --- |
| TRACY WASHBURN | $300 Bonus |
| CAELIN BEETS | $600 Bonus |
| GUADALUPE PANCHI | $600 Bonus |

**Journey To Gold**

**LOA 2-4**

Promoters to Ambassadors Onboarding Rewards

Representatives can earn $10 each time your New Representative has a $100

 in LOA 2-4. Congrats to the Representatives that earned these bonuses!

|  |  |
| --- | --- |
| JOHN WALTON | $50 Bonus |
| GUADALUPE PANCHI | $40 Bonus |
| ANGELA M EDWARDS | $30 Bonus |
| RENA PAGE | $30 Bonus |
| BETTY CLARK | $20 Bonus |
| CAELIN BEETS | $20 Bonus |
| EILEEN DIAZ | $20 Bonus |
| RENEE SETTERS | $20 Bonus |
| TRACY WASHBURN | $20 Bonus |
| CARMELLO BAKER | $10 Bonus |
| NANCY BUCHANAN | $10 Bonus |
| AMBER HULLETT | $10 Bonus |
| LATONYA N KENNEDY | $10 Bonus |

**Mentor Bonus**

**Extra Commission**

|  |  |
| --- | --- |
| Name | Award |
| MADAI CAMPOS | $53.90  |
| JAMESETTA C ROYAL | $26.11  |
| FREDDIE H WATSON | $19.43  |
| LESLIE WATSON | $11.85  |
| EDNA M WELLS | $4.40  |

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