

## PROFILE & MISSION

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*The Organic Farmers of Michigan, (OFM) started in 1990 as an association of 12 organic certified growers, the group has been building ever since. In 1998, the Organic Farmers of Michigan L.L.C, was formed with over 70 organic certified growers represented as members of the company. The Organic Farmers of Michigan L.L.C. is proud to be a unique grower owned company.*

*Today, the Organic Farmers of Michigan markets over 10,000 acres of land for this grower owned company. OFM sells high quality organic certified beans and grains into the natural food and organic industry. OFM is able to service markets in Canada, Europe, Japan and domestically in the U.S.A.. Our products include some of the best quality food grade soybeans, edible beans, and grains produced in the U.S.A.*

*Our mission is to increase the viability of farming for all generations and to provide the local community, as well as abroad, with healthy and nutritional foods.*

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### Board Members

Dave Sting, Chief Executive  
Unionville, MI  
989-529-9265

Dean Berden, Secretary  
Snover, MI  
810-404-1933

Donald Bullock, Treasurer  
Decker, MI  
989-551-5030

Carl Duda, Manager  
Bad Axe, MI  
989-269-8779

Marvin Hill, Manager  
Ruth, MI  
989-551-4157

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## OFM

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**Organic Farmers of Michigan, LLC**

**A farmer-owned  
marketing group**



Organic growers working together to educate and ensure organic growers everywhere have a healthy market with sustainable prices and to provide top quality organic beans and grains to their customers.

## Organic Farmers of Michigan, LLC

### Let us sell your crops



**We provide full service marketing of organic edible beans, soybeans, barley, corn, oats, spelt wheat, hay & other commodities.**

#### Benefits of becoming a member of OFM

- We handle all the paperwork
- Set up all the trucking and cleaning
- Develop contracts for a consistent organic market
- Your experienced marketer is up to date on all the latest data.
- Provide members with different options as to where to sell their organic grains
- More potential for higher prices

### TARGET PRICES

We periodically publish prices received by growers for most commodities so that growers everywhere know what is being paid for them. We do this to help prevent low price areas that can bring everyone's price down.



Farmer members committed to working together with other organic growers in an organized manner thru OFM have made it possible for us to obtain some of the highest prices for our members commodities.

One time Membership fee

\$500.00

(Deducted from your first sale)

#### Commission fee

- A 3% Commission fee on the net amount will be assessed for all commodities sold through OFM.
- We strive to keep our operating expenses as low as possible and for the past six years have been able to return part of that commission back to our members.

#### Member Contracts

We offer both forward contracts, with an act of God clause, and spot market contracts to our members to help reduce risk and improve cash flow.

If you have any questions regarding our organization or services, please call our marketing representative at 810-404-9345